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- Delivering on our Strategy
- Preliminary Results for the
- year ended 30 June 2022

Allergy Therapeutics PLC



Manuel Llobet – Chief Executive Officer Nick Wykeman – Chief Financial Officer Alan Bullimore – Head of Business Innovation

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Contents



- Internet	01	2022 Financial and Operating Highlights
	02	Business and Strategy
	03	Progress on Key Pipeline Products
A	04	Adopting ESG Framework
	05	Financial Results
	06	Fundraising
	07	Summary
	08	Timeline
13	09	Appendix

2022 Financial and Operational Highlights



Grass MATA MPL

Highly Successful Exploratory Field Trial

~40% improvement in combined score

VLP Peanut

US IND accepted Phase I to start shortly

First in human trial for novel therapy

Grass MATA MPL

Pivotal Phase III Trial about to start

Top line results expected Q4 2023

Reported sales of £72.8m

Reflecting planned streamlining

(2021 £84.3m)

Operating profit pre R&D of £3.4m (2021 £16.9m)

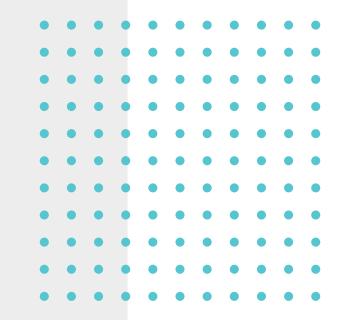
Net Loss of £13.8m (2021: Net profit of £2.9m)

Cash balance of **£20.5m** (2021: £40.3m)

N.B. All financial dates refer to the financial year. All clinical dates refer to the calendar year.

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Business and Strategy



Delivering across key strategic pillars to growth

01 Strong pipeline

New technologies underpin pipeline breadth and depth

Investment strategy supported by growing revenue stream

02

Expanding in Europe

Strongly performing profitable business

Growing market share, focus on high value, innovative products and additional product registrations

Drive market position via world class supply chain and increased patient adherence



03

Preparing for US entry

Significant opportunity in largest allergy market

Develop market access approach and relationships

Changing regulatory and reimbursement environment to drive market share towards Allergy's products



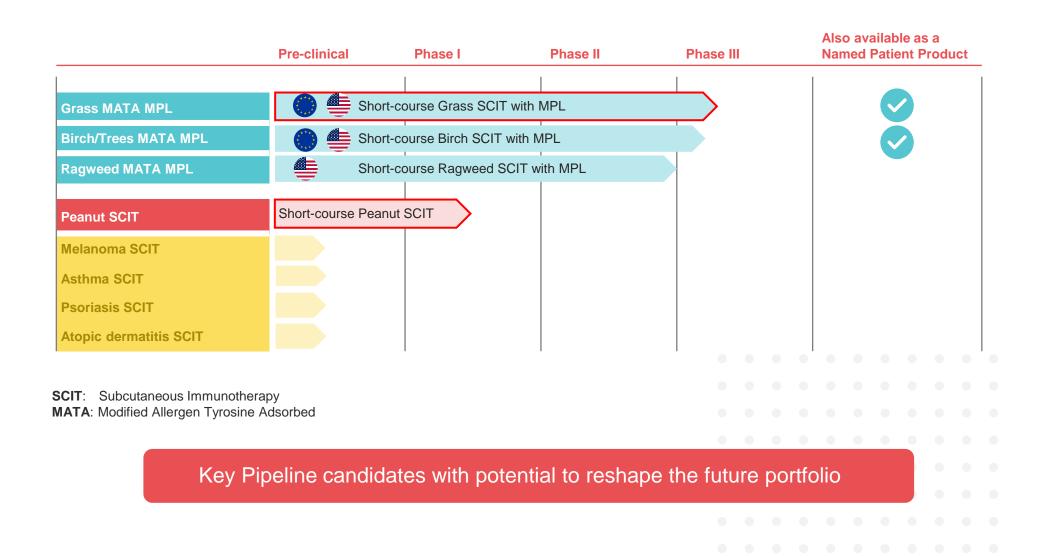




Pipeline Progress

Innovative and Broad Pipeline





Grass MATA MPL

Highly successful exploratory field trial (G309) results in unprecedented ~40% efficacy rate

Pivotal Phase III field study (G306) to start H2 2022 incorporating learnings from G309

Grass G306 fully funded, subject to completion of fund raise If G306 is successful, the only additional trial required for Biological License Application (BLA) in the US will be completion of the safety database

For Europe, if G306 successful, only commencement of paediatric trial required before filing

introduction – **Ragweed and Birch would be products to follow** with INDs already open and Phase II data available

Key product for US

Potential for peak year sales of \$300-400m*

VLP Peanut: A paradigm shift in the future treatment of peanut allergy

IND application cleared by US FDA January 2022

Multiple cohorts:

10

- Escalating subcutaneous injection of healthy subjects
- Skin prick tests for peanut allergic patients
- Escalating subcutaneous injection of peanut allergic patients

First-in-human study (PROTECT) to start shortly in the US with first patient first visit

Top line data now anticipated in Summer 2023 ahead of the original intended Q4 2023 data readout

Investigational medicinal product (IMP) batch successfully manufactured, tested and released New opportunity in a \$8bn* global food allergy market

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Expanding in Europe

Continued solid performance in marketplace

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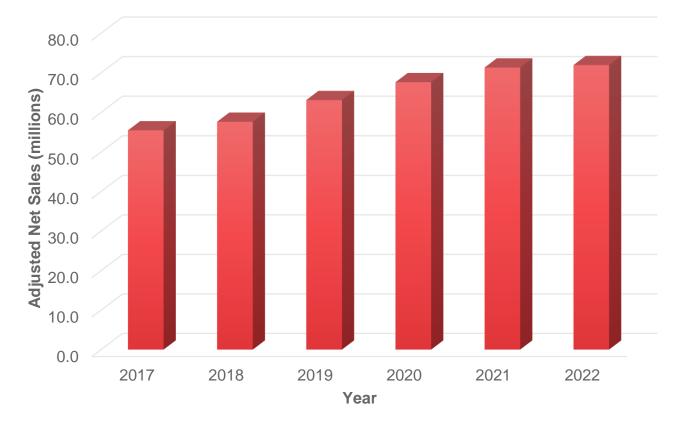
Strategic streamlining of portfolio to maintain focus on high value and highly differentiated short course subcutaneous immunotherapies (SCIT) and innovative allergy treatments to drive the growth of the business

Revenues affected by headwinds in Germany and continuing effect of Covid-19 in Italy and Germany – expected to be short term

Double-digit sales growth in Spain and strong growth in the Netherlands, UK, and Rest of World (RoW)

Growth for key products Pollinex, Venomil and Acarovac (constant currency)

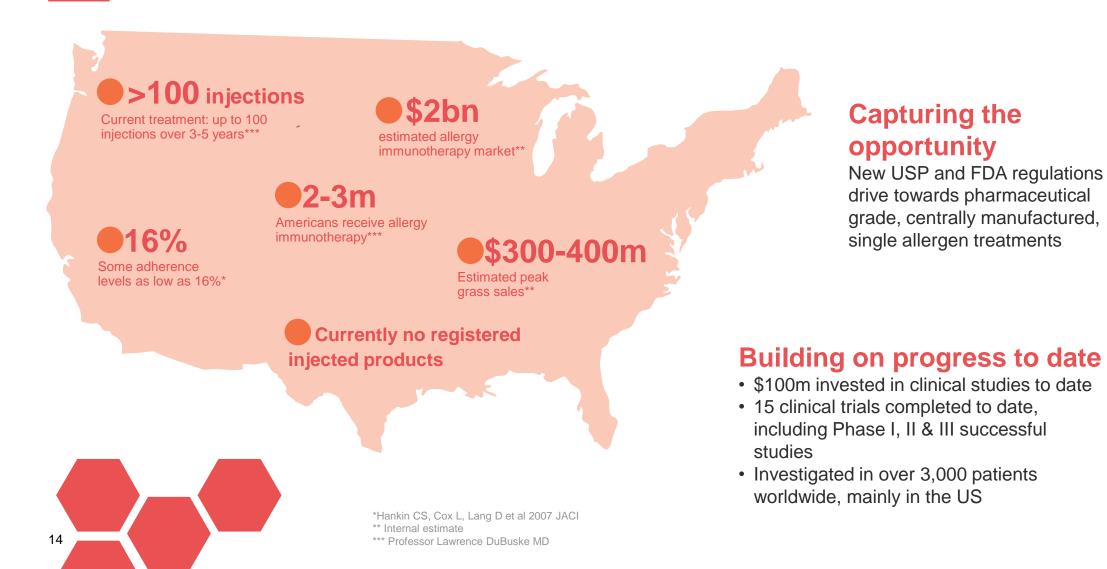
Adjusted Net Sales



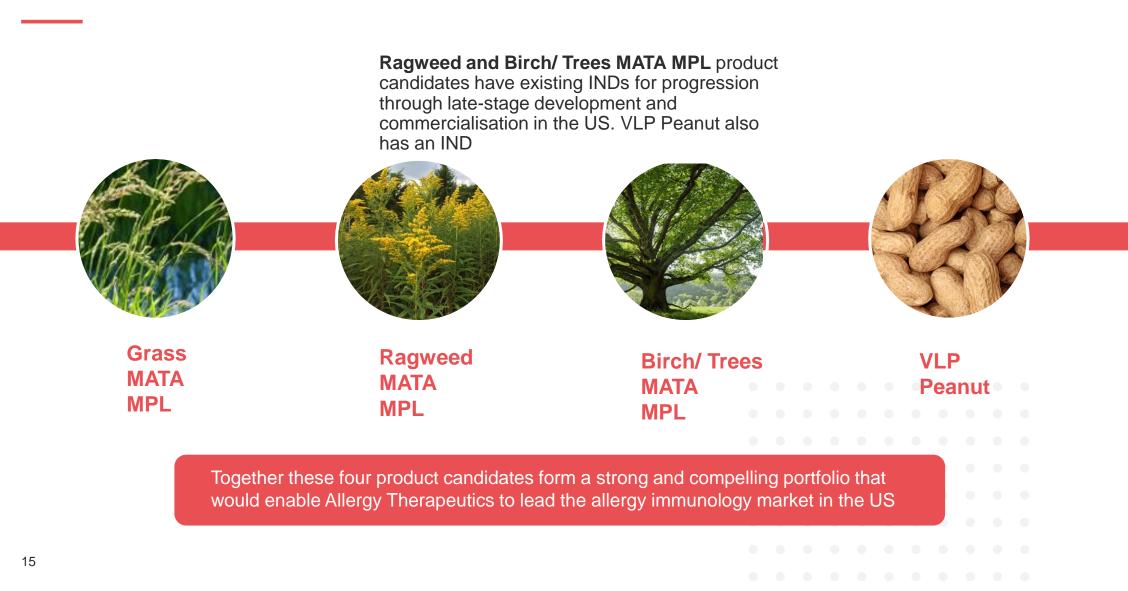




Preparing for US entry

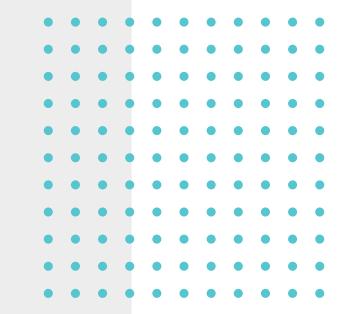


Building a portfolio in the US

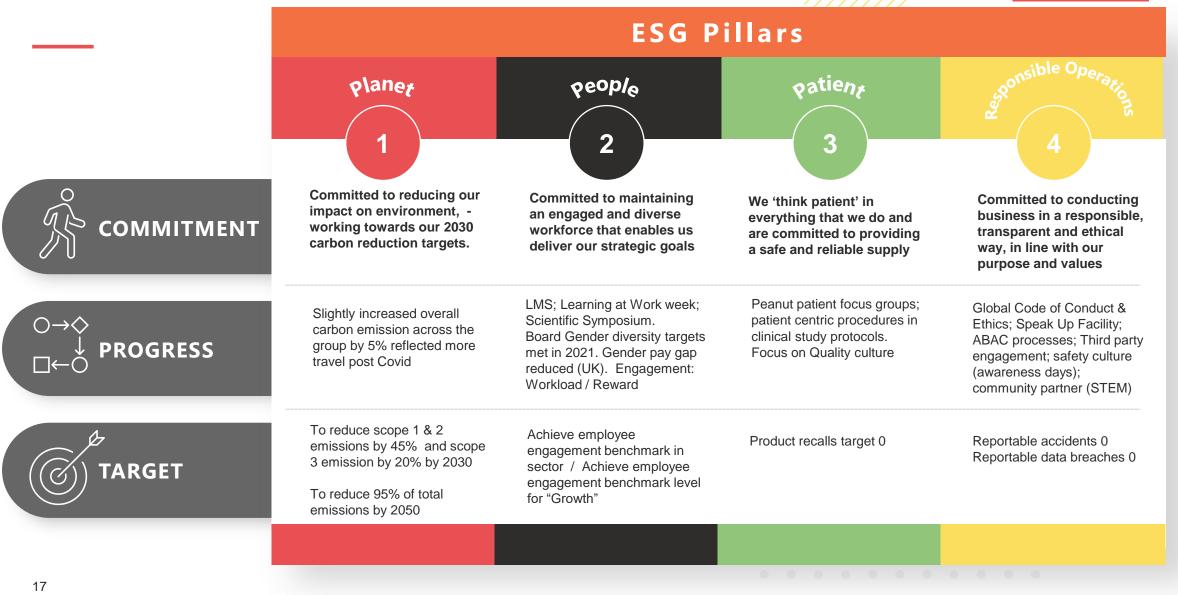


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Ensuring Sustainable Long-Term Value

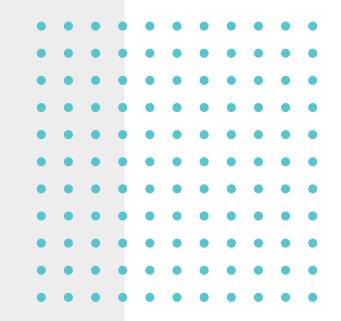


Sustainability Strategy & Targets



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Financial Results



P&L – year ended 30 June 2022



00/		2022 £'m	2021 £'m	Variance % £'m	6
-970	Revenue	72.8	84.3	(11.5)	-14%
Constant currency sales reduction due to planned streamlining	Gross profit	49.5	62.2	(12.7)	-20%
	Overheads	(46.7)	(45.9)	(0.8)	2%
+2% Low increase in	R&D - Expenditure	(15.7)	(12.9)	(2.8)	
costs due to tight cost control	Other Income	0.7	0.6	0.1	
	Operating profit	(12.2)	4.0	(16.2)	
£3.4m	Net Financing costs	(0.5)	(0.3)	(0.2)	
Operating profit pre R&D (2020: £16.9m) due to streamlining, Covid	Тах	(1.1)	(0.8)	(0.3)	
19 and FX	Profit after tax	(13.8)	2.9	(16.7)	

Balance sheet at 30 June 2022				Allergy Therapeutics [▶]
		2022	2021	Variance
		£'m	£'m	£'m
	Non-current assets			
£4.2m	Property , plant and equipment	20.2	19.7	0.5
	Intangible assets	5.0	4.7	0.3
Increase in debtors due to	Investments	6.0	5.8	0.2
trials prepayments	Current essets	31.2	30.2	1.0
	Current assets Inventories	11.4	10.8	0.6
£20.5m	Trade and other receivables	10.5	6.2	4.3
220.011	Cash	20.5	40.3	(19.8)
Cash at year end	Derivative instruments	20.0	0.5	(0.5)
2022 (2021 : £40.3m)	Liabilities			()
	Financial Liabilities	(10.5)	(11.2)	0.7
£2.4m	Other Liabilities	(24.7)	(28.3)	• <u>3.6</u>
	Net Assets	38.4	48.5	(10.1)
Debt (2021 £3.4m) RCF of	Equity			
£10m undrawn	Share capital and share premium	113.2	113.2	0.0
	P&L account and other reserves	(74.8)	(64.7)	(10.1)
20	Total Equity	38.4 •	48.5	• (10.1)

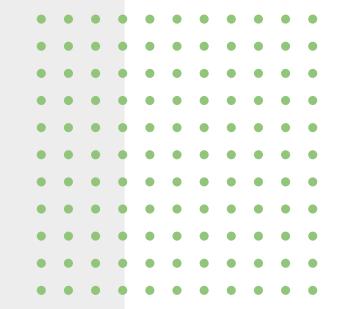
Cashflow for the year ended 30 June 2022

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		2022		2021	1
		£'m	£'m	£'m	£'m
Desitive not each pro DPD	Opening cash balance 1 st July		40.3		37.0
Positive net cash pre R&D	Profit before tax	(12.7)		3.7	
	Adjustments re operations	(1.5)		4.7	
	Net cash generated by operations		(14.2)		8.4
Capital expenditure up due to investment in	Tax received/paid		0.1		0.1
energy centre	Interest paid		(0.3)		(0.2)
	Interest received	0.3		0.1	
	Investments and acquisitions	(0.2)		(0.2)	
Cook position of	Capital expenditure	(3.3)		(2.5)	
Cash position of £20.5m driven by	Net cash used in investing activities		(3.2)		(2.6)
investment in trials	Interest on leases	(0.4)		(0.3)	
over the period	Net movement in borrowings	(2.2)		(1.7)	
	Net cash generated/(used) in financing activities		(2.6)		(2.0)
	Effects of exchange rates on cash		0.4		(0.4)
21	Closing Cash Balance 30 June		20.5		40.3

Fundraising



Funding for growth: Use of proceeds of fundraising in progress

- Fund raising of £17m
- Equity raise of £7m at higher of 60-day average or 20p
- Subject to GM vote irrevocables to vote in favour obtained representing c 82% of share capital
- Loan notes
 - £10m in value
 - Warrants to same value attached with exercise price of 30p
 - To be issued in February 2023
 - Interest rate of 8.25% over Bank of England Rate

- Negative pledge that no additional security shall be granted over the Group's assets other than in relation to certain permitted exemptions. Limited representations and no additional covenants or financial covenants

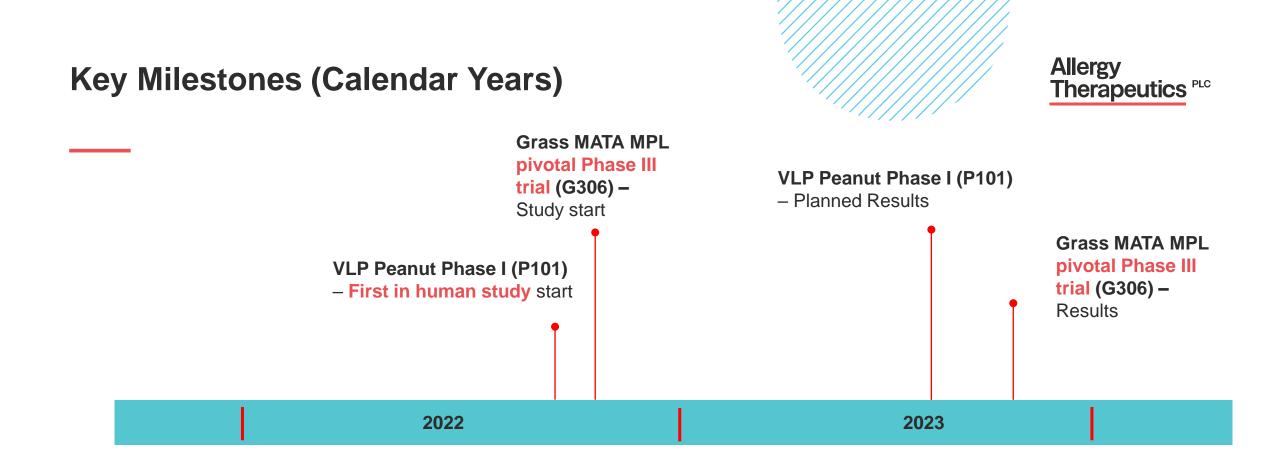
Fundraising summary

Approximately £17m (before expenses) to supplement existing cash resources for use as follows:

- Balance of Grass MATA MPL G306 pivotal field trial costs this will de-risk the trial by increasing patient numbers to 1,200
- Initial funding of Grass MATA MPL G306 b safety data base (Initial preparation **for** trial starting in Q3 23). This trial reduces the final number of patients needed in the later G307 safety trial which is the last trial before filing in the US
- Balance of PROTECT Phase I VLP Peanut trial which will start very shortly
- IMP batches for Phase II VLP Peanut trial to allow swift progression to Phase II trial
- Funding of fixed costs of R&D (ATL team that runs and supports trials, manages regulatory authorities)
- Readiness for US Commercial Market Project (initial costs)



Summary



Interim reports on progress of VLP Peanut Phase I (PROTECT) expected across trial

Summary and Outlook

- Start of Grass MATA MPL pivotal G306 field
 trial
- VLP Peanut Phase I trial (PROTECT) starting shortly and progress – further updates during transitions between cohorts
- Driving growth across the streamlined portfolio of SCIT with focus on innovative approaches to allergy treatment





Preliminary Results for the year ended 30 June 2022



Appendix

Allergy Therapeutics

Leading, fully integrated biopharmaceutical company based in the UK

Provide treatments that have potential to cure disease, not just symptoms. Focus on moderate to severe patients

PQ[®] Platform enabling ultrashort course treatment for grass, tree and ragweed allergies

Headquartered in Worthing, Sussex with about 600 employees Strong sales growth across history

Leading provider of subcutaneous aluminiumfree allergy vaccines

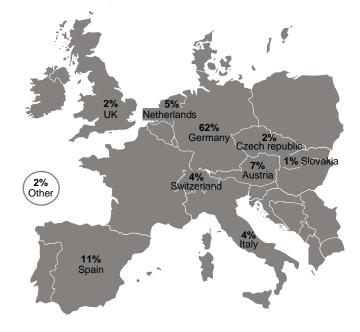
Spun out of Smith Kline Beecham in 1999

Market capitalisation of about £130m, AIM ticker LSE:AGY R&D pipeline focussing on peanut allergy with VLP technology

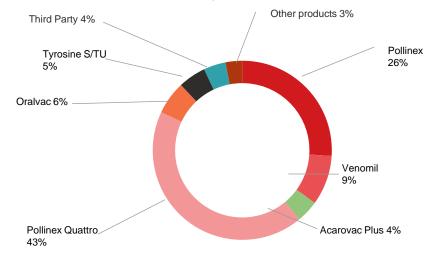
Sales breakdown for FY 2022



Sales by country



Sales of £77.9m by product^{1*}



¹ Sales breakdown based on gross sales at budget exchange rates (before freight, rebates and exchange) : £77.9 million.

After deducting rebates, freight charges and foreign exchange adjustments, total sales for FY2022 is £72.8million

*Allergy Therapeutics currently has no products licensed for sale in the USA







Cutting-edge Platform Technologies

	Modified Allergen (Allergoid)	Native Allergen	Recombinant Allergen	Microcrystalline Tyrosine (MCT)	Monophosphoryl Lipid A (MPL)	Virus-Like Particles (VLP)	Lipocalin Technology
MATA							
MATA MPL (PQ)					~		
Sublingual							
Mite SCIT							
ImmunoBON							
Venom SCIT							
Peanut*							

Unique depot Microcrystalline tyrosine (MCT) provides aluminium alternative as well as adjuvant properties

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Patent protection for MCT

Processing patent covers MCT

MCT particles are formulated as sterile in state of the art processes enabling defined particle morphology and size optimised for binding to wide variety of antigens. MCT Process patent extended-UK (2032)/EU filing 2032

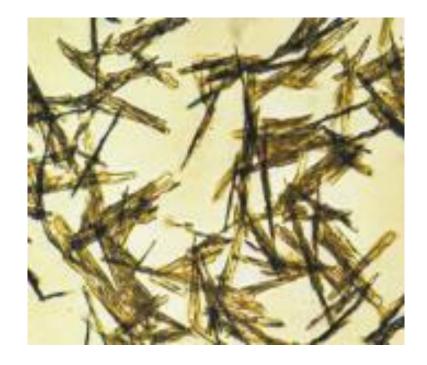
R&D update Allergy / Non – Allergy indications

Studies have been completed supporting MCT use as a depot immunomodulator in each application:

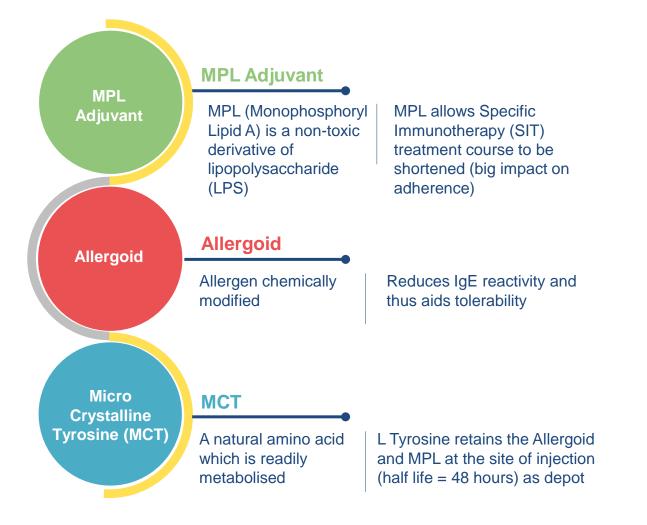
> Key publication in The Journal of Inorganic Biochemistry provides insight to the role of the (MCT) for use in existing and future therapeutic development incl. synergies with MCT and MPL in our Pollinex Quattro brand

MCT improves efficacy in non-allergy models (Influenza, Malaria) – Public Health England, University of Oxford (Jenner Institute), respectively. (publication in preparation) Immunomodulation of MCT in allergy (publication pending 2016) – University of Zurich

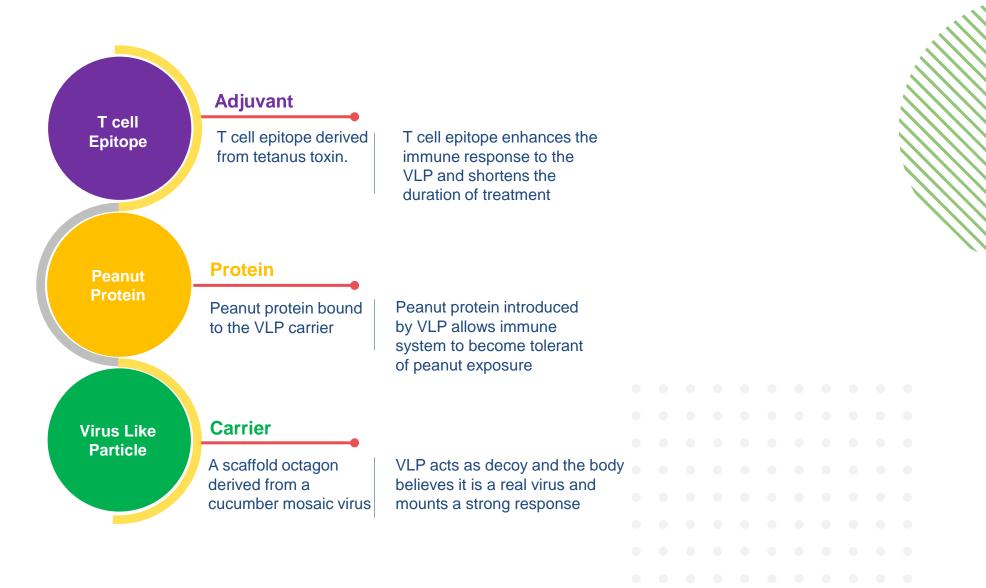
MCT to enhance immunogenicity of different vaccines – for malaria study



PQ: Differentiated platform approach enhances compliance, leads to higher efficacy and successful outcomes



Peanut VLP



The changing US regulatory landscape offers potential for significant commercial growth

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- Home made, unlicensed preparation
- **Non** GMP manufacturing
- Non registered
- No clinical evidence
- Long courses of treatment: 50 to 100 injections
- Slow to act: 6 to 12 months
- Low compliance

New USP and FDA regulations drive towards pharmaceutical grade, centrally manufactured, single allergen treatments

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- Standardised dose vaccine
- GMP manufactured
- FDA submission
- Multiple clinical studies
- Ultra- short course treatment:
 6 injections for optimal product profile
- Efficacy in 3 weeks
- High compliance

Virus like particle (VLP) platform

Sophisticated technology with potential to treat severe and extreme allergies

- Engineered with a T-cell epitope derived from the tetanus toxin
- Leads to activation of memory cells
- Increased antibody response

When bound with an allergen, the immune system reacts to the virus not the allergen.

Therefore protective immunity is induced, enabling shorter therapy duration with an enhanced tolerability profile.

Potential allergy areas include peanut, mixed nuts, cat, mould, mite and venoms

Initial peanut results show potential of technology

Allergy Therapeutics: Company with Solid Sales and Global presence

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Sales and marketing network comprising c.140 European sales force

